

2022

ANNUAL REPORT

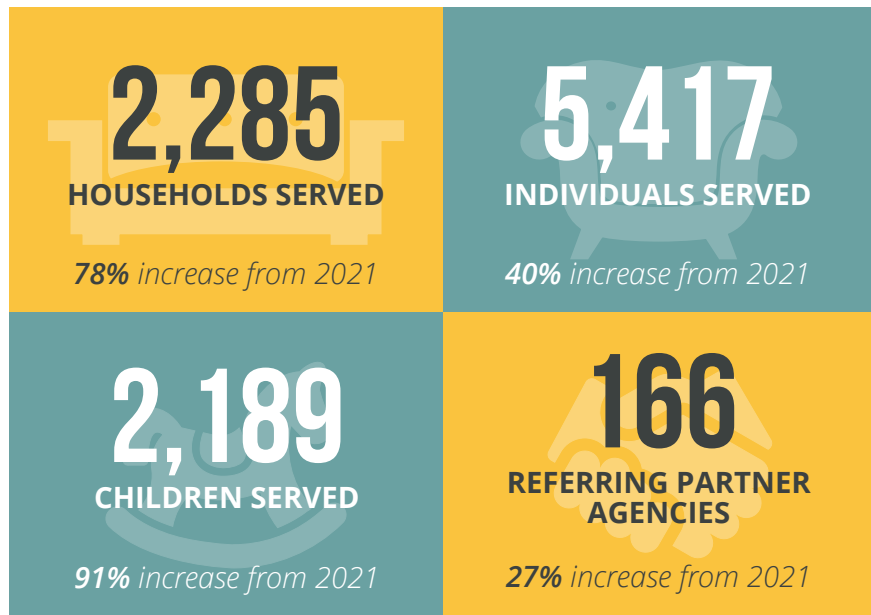
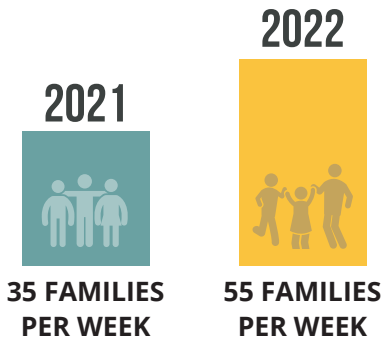


community
warehouse

2022 AT A GLANCE

APPOINTMENTS AND FAMILIES SERVED

In 2022, we grew our capacity to serve the community by increasing the number of weekly appointments available at our furniture banks.



“It’s been a rough year, so I’m very grateful for this. The donors giving their furniture, all of you here - everyone’s been so gracious. You’ve allowed me to generate some hope and determination for next year being a better year, and finding a little more inner peace and inner joy.”

—Community Warehouse Client



MEETING THE DEMAND OF **OUR COMMUNITY**

In order to serve 55 families per week, we must receive enough furniture donations for those appointments each week. **That's at least 55 tables, 72 couches, and more than 100 mattresses!**

In January, we began working with *ReSupply*, an organization that picks up donations from individuals and delivers the donated items to local nonprofits. *ReSupply* brings donated items to Community Warehouse, we select the items we can use, and they take the rest to another agency. This provides another donation stream for home furnishings.

➤ **\$100,000 GRANT**

We received a **\$100,000 grant from Metro** to open a donation center in Gresham in April 2023. This donation site will improve access for the Gresham community to make donations. Working in partnership with local reuse organization, *ReClaim It!*, we will be able to accept a wider range of items.

➤ **8 DELIVERIES PER DAY**

Transporting furniture from the Warehouse to their home is one of the biggest obstacles our clients face. In June, we piloted a **new delivery program** with local contractor *LJE, LLC* to provide a solution. In October, we began offering 4 deliveries per day per Warehouse.



5,417
HOUSEHOLD ITEMS
REDISTRIBUTED

COMMUNITY ENGAGEMENT & CELEBRATIONS!



In August, we held our first public neighborhood event, **Summer Square**, in the parking lot at the Portland Warehouse. We collaborated with local organizations to provide shopping, services and entertainment.



Cori and April dropping off their **Children's Chairs** at an artist event



Executive Director, Anna Kurnizki, and Enterprise Director, Mia Reiko Braverman, celebrate the **10th birthday** of the Tualatin Warehouse

WAREHOUSE TOURS

In order to pull back the curtain and show our community the Warehouse magic we experience, staff began hosting monthly tours of our Portland Warehouse the 3rd Thursday of every month at noon. Email us at development@communitywarehouse.org to join a future tour!

We truly couldn't do our work without volunteers.

This year, we invested in our volunteer program by hiring a dedicated volunteer coordinator and expanding volunteer opportunities. By implementing a digital logging system, we can more accurately track service hours.

300%+ INCREASE IN VOLUNTEERS AT EACH LOCATION

QUADRUPLE VOLUNTEERS AT TUALATIN WAREHOUSE

15 COORDINATED GROUP ACTIVITIES FOR VOLUNTEERS

4,797 VOLUNTEER HOURS SERVED IN 2022



ENTERPRISE BUSINESS PLAN

In July 2022, the **Enterprise Business Plan** was presented and approved by the board. It included qualitative and quantitative data from over 170 customers, CW staff, volunteers, past Estate Store staff, and a retail and marketing executive as well as historical sales data. It outlined goals in budget, growth, internal and external policies and practices, as well as deeper community engagement plans.



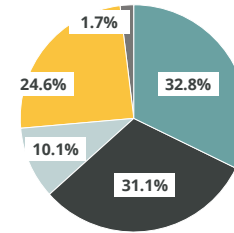
8 EXHIBITS

Home Gallery at the Portland Estate Store collaborated with several artists and organizations to put on popular exhibits, such as "The Lil' Record Shop," a pop-up that sold over 500 records!

Estate Stores exceeded their projected budget by \$139,800! In addition, our number of sales grew 30% from 2021. The Portland store alone increased its number of sales by 41%!

FINANCIALS

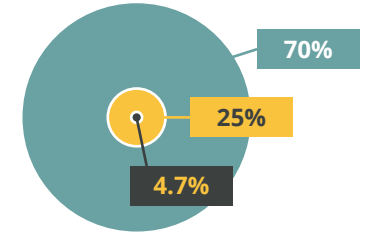
REVENUE



- Grants & Contributions (\$769,258)
- Estate Stores (\$736,636)
- Events (\$240,793)
- Program Fees (\$583,470)
- Other (\$38,379)

TOTAL REVENUE: \$2,368,536

EXPENSES



- Programs (\$1,354,351)
- Fundraising (\$477,960)
- Admin, HR & Finance (\$91,482)*

TOTAL EXPENSES: \$1,923,793

*Employee Retention Tax Credit (\$208,070) removed from admin payroll taxes (\$10,762).

GRANTS OVER \$10K IN 2022

- B.P., Lester and Regina John Foundation
- Carol and Velma Saling Foundation
- Firstenburg Foundation
- Hubert and Ludmila Schlesinger Foundation Inc.
- Juan Young Trust
- Juliet Ashby Hillman Foundation
- M.J. Murdock Charitable Trust
- Marie Lamfrom Charitable Foundation
- Maybelle Clark Macdonald Fund
- Metro
- Multnomah County Oregon
- The Marquis Foundation
- The OCF Joseph E. Weston Public Foundation
- Wells Fargo Foundation

BOARD OF DIRECTORS

As of December 2022

- Roz Babener**, Board Chair Emeritus and Founder
- Ray Anderson**, Board President, Retired, Intel Corporation
- Ann Kirby**, Board Vice President, Providence Health and Services
- Tara McElhannon**, Board Secretary, Amazon Web Services
- Jorge Moncayo**, Board Treasurer, NW Natural Gas Company
- John Middleton**, Board Member at Large, Executive Committee, Direct Transport
- Sharetta Butcher**, North by Northeast Community Health Center
- Paige Campbell**, Grady Britton
- Buck Carrell**, OnPoint Community Credit Union
- Tam Hixson**, Windermere Realty Trust
- Terrol Johnson**, City of Portland
- Jessica Mathis**, Welcome Home Coalition
- Lauren Russell**, Dunn Carney LLP

WAYS TO HELP



GIVE FURNITURE

Every couch, bed, table, pot, and plate we send home with a client was donated by a neighbor like you. You can drop off new or gently-used household items at our Portland, Tualatin, or Gresham location, or schedule a pickup online.



GIVE FUNDS

Your donation directly funds the spaces, tools, and staffing necessary to connect essential home furnishings to neighbors who need it most. Whether you give today, monthly, or through your legacy, your gift helps deliver our mission.



VOLUNTEER

Our Warehouse and Estate Store volunteers keep the spirit of community alive inside our walls, and corporate and local volunteer groups carry the spirit of Community Warehouse out into our community. Contact us to get involved.



SHOP AT OUR ESTATE STORES

Our Estate Stores offer new and used vintage, antique, and modern home goods, all of which were donated by neighbors like you. Every dollar you spend supports our furniture banks. Shop our Third Thursday sales every month!



communitywarehouse.org



Follow us on social media!

PORTLAND LOCATION

3969 NE MLK Jr Blvd
Portland, OR 97212
503-235-8786

TUALATIN LOCATION

8380 SW Nyberg St
Tualatin, OR 97062
503-347-2147

COMMUNITY WAREHOUSE+

819 SE 202nd Ave
Portland, OR 97233
971-378-5762

FROM THE EXECUTIVE DIRECTOR



Dear friends and supporters,

2022 was a big year. We resumed pre-pandemic service levels, with 55 families served each week (that's 500+ people every month!). We also went through a strategic planning process that resulted in a 4-year strategic plan. I hope you'll take the time to read it and join us in support of our vision and goals.

The pandemic exacerbated housing instability and when the eviction moratorium ended in 2022, many more lost their homes. Increasing climate and refugee crises are causing people to lose their homes, move, and start over with nothing. The metro-wide Supportive Housing Services tax is funneling money to agencies in Clackamas, Multnomah, and Washington counties to move people out of homelessness into permanent supportive housing; many of our partner agencies have increased their capacity to make this happen. This is great news for our community! It has also resulted in a 150% increase in demand for Community Warehouse's services, and we are at capacity.

2023 sees our grassroots organization growing to meet the community's demands. With a new location open in Gresham, another donation pickup truck on the road, the addition of virtual furniture bank appointments, and new staff to support it all, we're making a push to be the organization our community needs. **We are grateful for your continued support as we transform empty houses into comfortably furnished homes.**

ANNA KURNIZKI, Executive Director

BUILDING A STRONG PLAN FOR OUR FUTURE

STRATEGIC PLAN

In late 2022, after seeing the growing need of the community, we formed a Strategic Planning Committee. With the collaboration of staff and Board, we redefined our vision, mission, core values, and focus areas, in response to the increased demand. After regular review from the Board and staff, along with partner agency input, the plan was approved by the Board of Directors in early 2023.

In the next four years, Community Warehouse strives to achieve our vision of furnished homes across the community by scaling up to meet demand, while making the organizational shifts necessary to withstand any external circumstance and pivot as needed to accomplish our mission. We will provide efficient, low-barrier services while working in partnership with and ensuring the respect and value of our staff, volunteers, supporters, partners, and clients as we turn empty houses into furnished homes.



*Read our 2023-26
Strategic Plan.*

CHALLENGES

> **Wait times grew from 2-4 weeks to 6-8 weeks.** Demand for our services has increased 150% in the last 18 months as more of our neighbors move into long-term housing. We have added virtual appointments to reduce wait times and increase accessibility for people who cannot come to a Warehouse in person.

> **Equipment damages and theft.** This year, we experienced regular break-ins, causing fence damage, stolen vehicles, and additional work for our staff. In response, we upgraded our security system and fence.

> **Flooding.** We've had two major floods in the Tualatin Estate Store. The store remains closed while we determine the cause and make repairs.