

2021 Annual Report



YOUR LOCAL FURNITURE BANK

A letter from the Executive Director

Photo by Ricardo Nagaoka



Dear Community Warehouse supporters and friends,

2021 started with hope, in the form of a COVID-19 vaccine. I began my first few months as an interim Executive Director, determined to lead Community Warehouse out of its pandemic-response mode into a more stable place of health and growth.

With vaccinations rising and COVID rates dropping, we were able to bring volunteers back into the Warehouses and Estate Stores and open more hours to the public. We resumed in-person furniture bank appointments, which meant we were no longer limited by our number of trucks to deliver furniture, and expanded from serving 20 to 40 households per week.

Over the course of the year, Community Warehouse staff, board, and volunteers proved again and again their ability to grow and adapt to the needs and challenges of our community. It's incredible to look back and see how far we've come since the pandemic hit. I hope you feel inspired by this report!

I can't emphasize enough how much your support matters to Community Warehouse - especially during a time of change. Hundreds of social service agencies count on us to help their clients furnish their homes. Thousands of donors count on us as a place to drop off their mattresses and sofas, knowing that the next stop is a grateful home. Every dollar and every desk you donate brings comfort and dignity to your neighbors. **With your support, our community can count on us.** Thank you!

In solidarity,

Anna Kurnizki, Executive Director

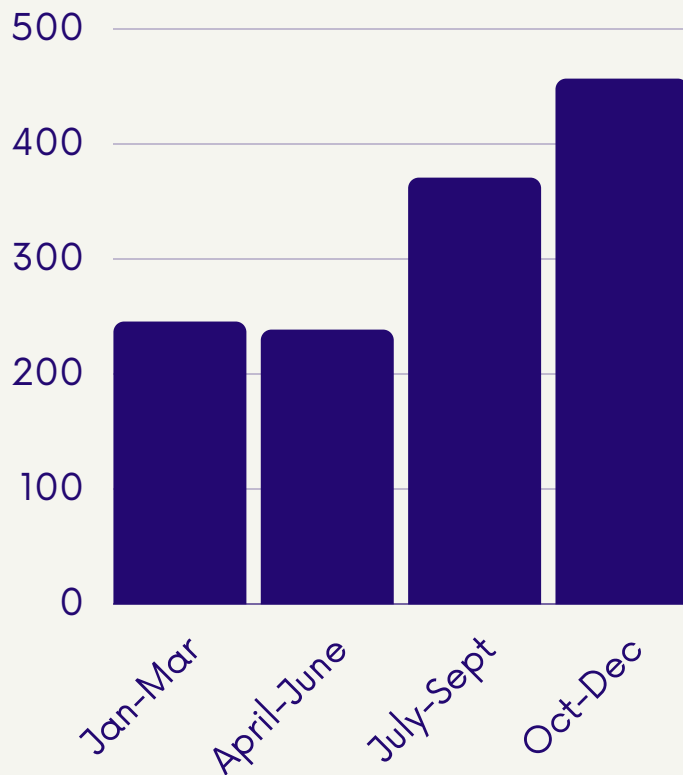


BOARD GROWTH

In 2021, we welcomed 6 new members to our Board of Directors. Our new Board Development Committee aligned on a vision to better represent the community we serve in board recruitment. From January to December 2021, the board makeup diversified from 0% to 31% people of color, and from 38% to 46% women.

2021 at a glance

2021 CLIENT APPOINTMENTS



1,309

Client Appointments

3,092

Individuals Served

June

Volunteers return to the Warehouses

July

In-person client appointments resume

Sept

Donation pickup service resumes

39,280

Items Given

Delivering our mission

2021 began with a continuation of remote service models adopted in response to the COVID-19 shutdown. Our Warehouse doors were closed to the public, clients, and volunteers, but our mighty staff continued serving clients through home deliveries.



SPONSORING CLIENT FEES

Recognizing the shortfalls and hardships that partner agencies faced as a result of the pandemic, Community Warehouse prioritized funding to offer subsidized fees for agencies with limited or no housing budget and for self-referred clients. This was made possible thanks to individual donors and funders like The Collins Foundation.



In June 2021, after 14 months of operating at limited capacity through remote services, we welcomed volunteers back into the Warehouses. This was a pivotal moment in preparing for the return of in-person client services.

"The need was so great and the staff was so appreciative."

- Lisa Dumont, Volunteer

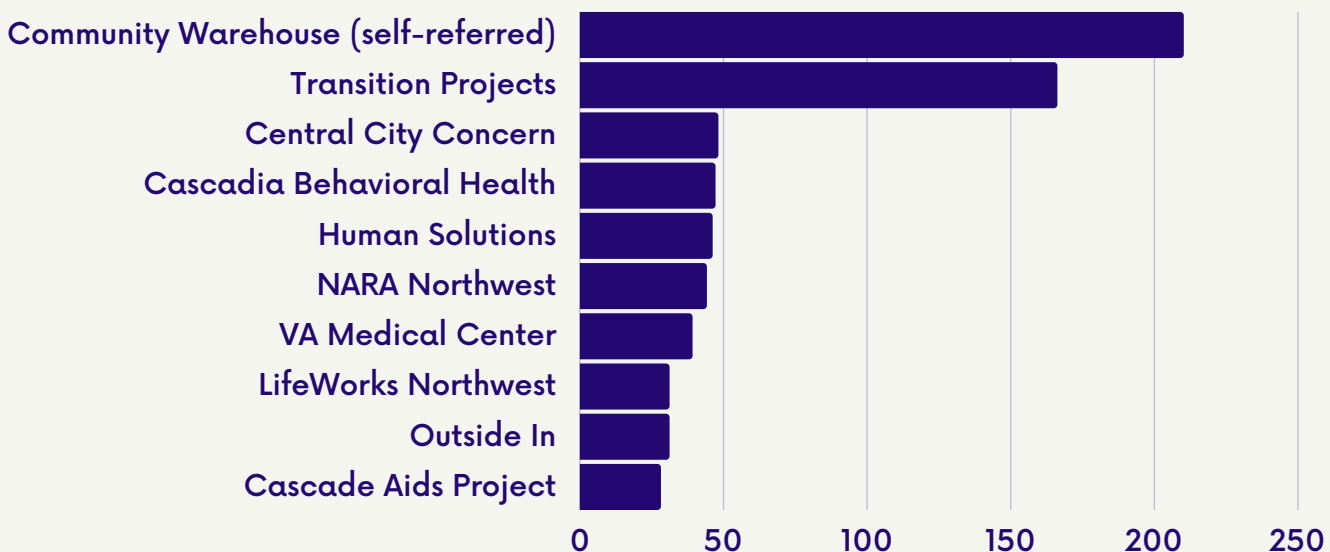
On July 13, Community Warehouse welcomed clients back to the Warehouses, resuming in-person furniture bank appointments for the first time in over 15 months. Clients could now safely select household items of their choosing, restoring a sense of autonomy to the client experience.

"Allowing the clients to come and pick out their own furniture in person empowers them to create the home that they feel is truly theirs. A visit to Community Warehouse can be such a positive and empowering experience."

*- Jesse Matheson,
Family Advocate, LifeWorks NW*



TOP 10 REFERRING AGENCIES



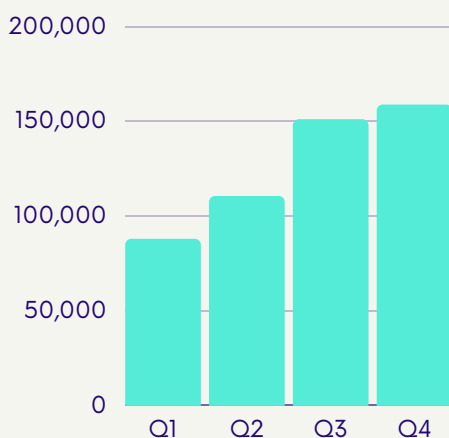
View our full list of referring partner agencies at communitywarehouse.org/donors-partners

Fostering financial health

ENTERPRISE GROWTH

In 2021, Community Warehouse's social enterprise, the Estate Store, expanded both its operating hours and reach in the community, resulting in a remarkable average monthly sales growth of 13% throughout the year.

ESTATE STORE SALES 2021



"I love seeing what treasures I can find, but also [...] it feels good to spend money that I know is going into a program that helps others furnish their homes."

- Zoe, Estate Store customer

DEVELOPMENT EXPANSION

In the fall of 2021, Community Warehouse received a grant from the M.J. Murdock Charitable Trust to expand our development department, allowing us to grow individual giving and develop a planned giving program through the new staff position of Donor Engagement Officer.

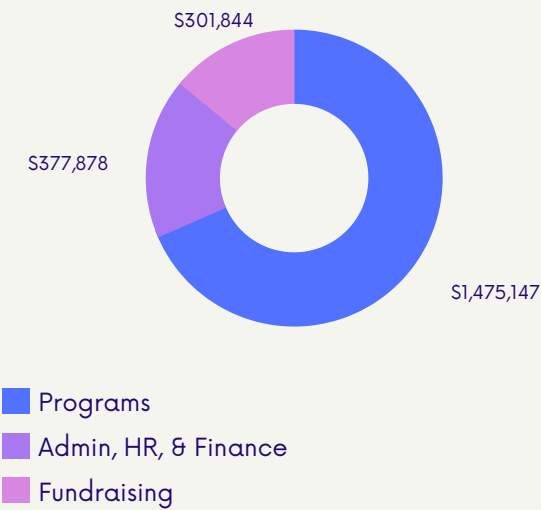
INTRODUCING HOME GALLERY & CREATIVE SPACE



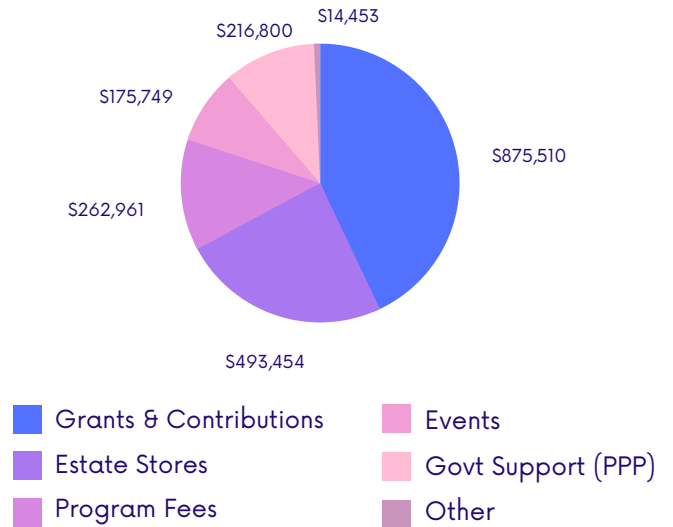
Pictured: artist Brit Abuya.

In September 2021, Enterprise Director Mia Reiko Braverman launched a community art gallery inside the Portland Estate Store. Home Gallery & Creative Space holds monthly exhibitions featuring the work of local artists whose work connects to the people and spirit of our mission. The gallery expands our reach and deepens our connection to the Portland community through art.

EXPENSES



REVENUE



TOP FUNDERS

- Amazon
- B.P., Lester and Regina John Foundation
- Carol and Velma Saling Foundation
- City of Tigard
- Clackamas County
- Collins Foundation
- Herbert A. Templeton Foundation
- Hubert & Ludmila Schlesinger Foundation, Inc.
- Juliet Ashby Hillman Foundation
- M.J. Murdock Charitable Trust
- Maybelle Clark Macdonald Fund
- NW Natural
- Oregon Health Authority
- Reser Family Foundation
- The June & Julian Foss Foundation
- The OCF Joseph E. Weston Public Foundation

View our full list of funders at communitywarehouse.org/donors-partners

BOARD OF DIRECTORS

- | | |
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| ROZ BABENER
Board Chair Emeritus & Founder | JOHN MIDDLETON
Direct Transport |
| RAY ANDERSON
Retired, Intel Corporation | TARA MCELHANNON
Amazon Web Services |
| TOD BRESLAU
Premiere Property Group, Jupiter Hotel | KATIE MCRAE
Retired, Providence Health & Services |
| SHARETTA BUTCHER
North by Northeast Community Health Center | JORGE MONCAYO
NW Natural |
| APRIL DOLL
Professional Organizer | DARRELL NELSON
NW Natural |
| COLLEEN HARRIS
Harris WorkSystems, Inc. | LAUREN RUSSELL
Dunn Carney LLP |
| JACK HEIMS
Retired, Healthcare Executive | NICHOLAS SHEPHERD
Irvine and Company CPA's |
| TERROL JOHNSON
City of Portland | JERRY WALKER
HCMA-Portland |
| ANN KIRBY, MS, MPA, BSN
Providence Health & Services | GABE WELLS
Summit Bank |
| | JOHN WITHERSPOON
McEwen Gisvold LLP |

ways to help

GIVE FURNITURE

Every couch, bed, table, pot, and plate we send home with a client was donated by a neighbor like you. You can drop off your new or gently-used household items at either of our two locations in Portland and Tualatin, or schedule a pickup on our website.

GIVE FUNDS

While furniture is the "what" of our mission, dollars are the "how". Your donation directly funds the spaces, tools, and staffing necessary to connect essential home furnishings to neighbors who need it most. Whether you give now, monthly, or through your legacy, you ensure our ability to deliver our mission every day. Visit our website to learn more.

VOLUNTEER

The daily presence of volunteers in our Warehouses and Estate Stores is what keeps the spirit of **community** alive inside our walls. And the effort of corporate and local volunteer groups carries the spirit of CW out into our community. Visit our website to learn about the many ways you or your group can get involved.

SHOP AT OUR ESTATE STORES

Does it get much better than shopping at good prices for a good cause? We think not. Our Estate Stores offer new and used vintage, antique, and modern home goods, all of which were donated by neighbors like you. Every dollar you spend goes straight to support our furniture banks. Be sure to check out our monthly Third Thursday sales!

communitywarehouse.org
@communitywarehouse
@estatestore



YOUR LOCAL FURNITURE BANK

PORTLAND

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TUALATIN

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