



community warehouse

2011 ANNUAL REPORT

Community Warehouse helps vulnerable populations improve the quality of their lives and become self-sufficient by providing them with donated basic household furnishings.

HELPING LOCAL FAMILIES THRIVE 2011 AT A GLANCE

**With the help of our donors and partners in the community,
the Warehouse served 5,164 clients in 2011.**

2,019	total requests filled
2,309	total number of children served
170	average number of requests filled each month
\$661	average value of items distributed per request
\$1,334,559	total dollar amount of items distributed
117	number of nonprofit/social service agency partners
75	regular volunteers
225	average hours of volunteer labor each week
9	full-time staff members (open 7 days per week)
5	part-time staff members



PARTNERSHIPS MAKE US STRONGER Extending Our Reach With Cooperative Relationships

By accepting referrals from 117 local nonprofit and social service agencies, Community Warehouse reaches a vulnerable segment of the population: those who have secured housing, but do not have the means to create a functional and livable home.

These partnerships help the Warehouse act as a conduit between neighbors—those in possession of items no longer used, and those who are in need and can put these items to good use.

LEADING THE WAY IN REUSE

In 2011, Community Warehouse continued to be a leader in local reuse efforts. Partnering with other local non-profit reuse organizations, the Warehouse has taken a leadership role in the local chapter of the ReUse Alliance and submitted a successful bid to host the national reuse conference in Portland in October of 2012.

**THE WAREHOUSE GUIDED APPROXIMATELY 460 TONS OF
USED GOODS & FURNITURE OUT OF LANDFILLS
AND INTO PEOPLE'S HOMES IN 2011**

1,939	Mattresses	3,826	Sets of Dishes
2,188	Pillows	385	Microwaves
981	Dressers	798	Sofas
3,422	Kitchen Chairs	795	Armchairs
827	Kitchen Tables	406	Desks
3,235	Pots & Pans	1,773	Lamps



EVENTS / ENTERPRISE HIGHLIGHTS

- table & CHAIR AFFAIR.....Annual Spring Fundraiser; raised \$130,000, 400 guests
- Art & Artifacts.....Annual Fall Fundraiser; raised \$9,000, 300 guests
- Estate Store.....On-site retail operation; generated \$250,000 in proceeds
- The Garage Sale.....Launched second on-site retail operations in January;
The store generated \$29,000 in its first year
- Community Collects.....New model for collection drives with community partners;
25+ participants (businesses, schools, civic groups)

To see my kids happy in our home has no price...it's not only the material, it is love from all those in charge to make the Warehouse run that has touched our lives. There is no price for the hope and support we received.

– Sanchez, Client

When I asked around, three people told me to donate to Community Warehouse. They convinced me quickly that it's the only place to give.

– Furniture Donor

I want to thank you so much for all of the help you provide to our families. The families you have helped were sleeping on floors, sitting on buckets, and eating on boards. All are very grateful to make their own homes a more comfortable place to be in.

– M.R., Case Manager

After nothing to sit on for a month...this was way better than any xmas or my birthday ever. And you guys thought of everything, even ice trays!

– Aaron, Client

I work with low-income families who struggle in life and they are getting a fabulous support from your Warehouse which makes a huge, HUGE difference in their lives. I want to share with you and all your team how inspiring and satisfying it is to see those families get their new homes or apartments furnished.

– Nancy C., Case Manager



LED BY A STRONG, INVOLVED BOARD OF DIRECTORS:

Roz Babener President & Founder
J. David Zehntbauer Dunn, Carney,
Allen, Higgins & Tongue LLP
Jeffrey Weitz North Rim Partners
David Brown Comcast
Steve Press Press International
Teri Karen-Keith Albina Community Bank
Merridawn Duckler Educator & Author

Renie McGale Nike
Rich Nixon Strategic Consultant
Marc Jolin JOIN
Craig Freeman Maginnis & Carey LLP
Bill Benjamin Pacific Crest Securities
Bill Bourque The Greenbrier Companies
Kristy Wood Executive Director

2011 FINANCIALS

SPENDING EACH DOLLAR WISELY

Community Warehouse values financial transparency, and we strive to stabilize our financial footing with self-sustaining programs.

PERCENTAGE OF INCOME FROM FUNDING SOURCES IN 2011:

36% Enterprise (retail sales)
35% Special Event Revenue, Grants, & Cash Donations
29% Program Fees

INCOME

Contributions	80,021.09
Delivery	49,505.00
Estate Store	222,194.86
Events	137,649.00
Garage Sales	28,898.25
Grants	133,700.00
Interest	2,072.02
Partner Fees	134,173.00
Truck Fees	29,920.00

TOTAL INCOME

818,133.22

EXPENSES

Auto Fuel	12,452.59
Auto Insurance	9,778.87
Truck Maintenance	4,166.30
Bank Fees	2,803.94
Building Maintenance	15,867.24
Computer Systems	7,072.69
Donor Relations	2,129.66
Event Expense	33,594.64
Garbage	5,756.55
Health Insurance	35,158.07
Agency Insurance	18,879.19
Community Outreach	24,191.63
Eastside Mortgage	31,890.64
Office Supplies	3,286.78
Payroll	440,884.50
Pest Control	2,450.00
Postage	4,562.85
Professional Dev.	1,355.45
Professional Fees	12,336.03
Westside Rent	13,728.74
Permits	2,355.22
Telephone	7,332.78
Utilities Eastside	12,591.96
Utilities Westside	808.81

TOTAL EXPENSES

\$715,435.12

THANK YOU TO THE FOLLOWING DONORS WHO SUPPORTED COMMUNITY WAREHOUSE IN 2011

Adidas • Albina Community Bank • Ann & Bill Swindells Charitable Trust • Anne and Eli Shapira Charitable Foundation • Anonymous • Autodesk Inc • Babener & Associates, Attorneys At Law Bargreen Ellingson • Bassett Home Furnishings • Beaverton Fire Department • Becker Capital Management • Bella Home Fashions • Benson Hotel • Besaw's • Bike Punk • B.P. Lester and Regina John Foundation • Bradshaw International • Camp Creek • Carlton Cellars • Cedar Park Middle School • Christenson Electric • City Center Parking • City of Beaverton • City of Portland • CityBikes • CitySolve Urban Race • Coit Family Foundation • Comcast • Congregation Neveh Shalom • Courtyard Marriott • Dania Furniture • Days Inn • Dunn Carney Allen Higgins and Tongue LLP • Dwyer Charitable Trust • E&R Wine Shop • Ethics Point • First Congregational United Church • First United Methodist Church • Hannah and Norbert Blechner Memorial Fund, Inc. • Hawks View Cellars • Heathman Hotel • Home Depot Foundation Hotel Vintage Plaza • J. Christopher Wines • Jewish Federation of Greater Portland • Joseph E. Weston Public Foundation of the Oregon Community Foundation • KBOO • Key Bank- Raleigh Hills • Kitchen Kaboodle • LDS Church- Skyline Ward • Lightspeed Technologies • Linde Family Trust • Lucy's Table • Magnetic Sign Company • Marriott TownePlace Suites • Maybelle Clark Macdonald Fund • McDonald Jacobs • Metro • Metro West Women's Club • MH & Bernice Rosencrantz Memorial Fund of the Oregon Jewish Community Foundation • Miller Nash Mr. & Mrs. William B. Boone Fund of the Oregon Community Foundation • Multnomah Athletic Club • Natural Awakenings • Neighborhood Partnerships • Nelson Family Fund of the Oregon Community Foundation • New Thought Center for Spiritual Living • Newport Bay Restaurant NIKE • Nike Employee Grant Fund of the Oregon Community Foundation • Norris, Beggs & Simpson • North Rim Partners • Nu Lambda Chapter of Sigma Phi Gamma • NW Natural • Oak Hills Elementary • OnPoint Credit Union • Oregon Community Foundation • Oregon Jewish Community Foundation • Oregon Jewish Community Youth Foundation • P.H. Reed • Paul Schatz Furniture • Pioneer Place • Pix Patisserie • Pony Soldier • Portland Bureau of Planning & Sustainability • Portland Business Journal • Portland Development Commission • Portland Jewish Academy • Portland Parks & Recreation • Portland Water Bureau • Providence Mercantile Health & Fitness Center • Puppet Labs • Realty Trust Group, Inc. • Regency Property Management • Rene Bloch Foundation • Rerun • Ruth Chris Steak House • Schleifer Furniture Seams to Fit • Shepherd of the Valley Lutheran Church • Sleep Country • Sleep Number Store by Select Comfort • SmartTech AV • St Martin de Porres Trust • St. Bartholomew's Church • Stars Antique Malls • Stimson Miller Foundation • Stumptown Coffee Roasters • Swagelok NW Swigert Foundation • Target Corporation • The Douglas and Gloria Rumberger Foundation • The Mattress Lot • The Greenbrier Companies • The Holzman Foundation, Inc • Upscale Consignment • Waterford at Fairway Village • Wells Fargo • Widmer Brothers Brewing Wieden + Kennedy • Willamette Week • Windermere Lake Oswego • Zupan's Markets

(We do not list individual donors in order to protect their privacy)

USED GOODS TO GOOD USE

Eastside Warehouse

3969 NE MLK Jr. Blvd,
Portland, OR 97212
Open Daily 10-4

Westside Warehouse

8380 SW Nyberg St,
Tualatin, OR 97062
See Website For Hours

503.235.8786
communitywarehouse.org