

community warehouse



ANNUAL REPORT 2010

2010 ANNUAL REPORT

HELPING LOCAL FAMILIES THRIVE

MEETING BASIC NEEDS OF INDIVIDUALS AND FAMILIES

Community Warehouse continues to provide a vital service for low income individuals and families by supplying them with furniture and basic household goods. With the help of our donors and partners in the community, **we served 5,840 clients in 2010**, the most in our ten-year history.

- 2,217 total requests filled
- 1,352 number of requests by female headed households (61%)
- 185 average number of requests filled each month
- 43 average number of requests filled each week

PARTNERSHIPS MAKE US STRONGER

Extend Our Reach With Cooperative Relationships

By accepting referrals from over 100 local nonprofit and social service agencies, Community Warehouse reaches a vulnerable segment of the population: those who have secured housing, but do not have the means to create a functional and livable home.

We value our relationship with every community partner. Below are six agencies that used Community Warehouse services most often in 2010.

- JOIN – 222 requests filled
- DHS, State of Oregon – 198 requests filled
- Central City Concern – 144 requests filled
- Transition Projects – 144 requests filled
- Multnomah County Aging and Disability – 116 requests filled
- LifeWorks Northwest – 106 requests filled



DONATIONS MAKE THE DIFFERENCE Collecting and Redistributing Household Goods

Community Warehouse depends on donated goods from the community to meet each client's basic needs. In addition to our main Warehouse in Northeast Portland, where we accept donations seven days a week, in September 2010 the Board took the next step in its strategic plan to expand operations on the west side of the metro area.

In addition to our two donation drop-off locations, the Warehouse provides a pick-up service in the Portland metropolitan area. Keeping usable furniture and household items out of the landfill while helping our neighbors in need is what we're all about.

- The total dollar amount of items distributed in 2010 was \$1,464,728
- The average value of items distributed per request was \$661

THE FOLLOWING LIST REPRESENTS APPROXIMATELY 460 TONS OF DONATED ITEMS THAT FOUND NEW HOMES THROUGH COMMUNITY WAREHOUSE IN 2010:

- | | |
|------------------------|-------------------|
| • 2,445 Mattresses | • 273 Microwaves |
| • 3,634 Pillows | • 1,242 Sofas |
| • 982 Dressers | • 938 Armchairs |
| • 3,280 Kitchen Chairs | • 464 Desks |
| • 880 Kitchen Tables | • 1,959 Lamps |
| • 3,358 Pots & Pans | • 853 Televisions |
| • 4,236 Sets of Dishes | |



SPENDING EACH DOLLAR WISELY

Striving for Financial Stability & Transparency

Community Warehouse values financial transparency, and we strive to stabilize our financial footing with self-sustaining programs.

The capital campaign to purchase our east side building continues. In 2009-2010, almost \$700,000 was raised to buy the MLK building, and an additional \$230,000 was raised for renovations completed in the summer of 2010. We need an additional \$500,000 to fully fund the building purchase.

Our on-site retail operation, the Estate Store, provided nearly one-third of operating expenses in 2010. The Garage Sale—another retail venture launched in 2010—yielded additional operating funds. Grants, program fees, special events, and cash donations are also a substantial part of our funding package.

Our yearly spring fundraiser, the CHAIR AFFAIR+, was bigger and better than ever in 2010. Chaired by volunteer Miriam Hecht, the event was a sellout with 400 guests, raising over \$100,000 for the Warehouse. Thanks to tremendous efforts by dedicated volunteers, generous corporate and foundation sponsorships, and donated works of art from more than 100 local artists, this popular event provided us with a substantial portion of our operating costs.

BELOW IS THE BREAKDOWN FOR PERCENTAGE OF INCOME FROM FUNDING SOURCES IN 2010:

- 36% Enterprise (retail sales)
- 35% Special Event Revenue, Grants, & Cash Donations
- 22% Program Fees
- 7% Public Funds (City of Portland)



THE PEOPLE BEHIND COMMUNITY WAREHOUSE

Keeping Our Doors Open With Vital Volunteers & Staff

We have always had a strong volunteer presence at Community Warehouse and that remained true for 2010. Our 75 regular volunteers tackle a host of daily tasks, including sorting donations, packing orders for clients, and staffing our retail store. On average, they provide 214 hours of volunteer labor each week, which allows us to accomplish so much more throughout the year than we could otherwise.

COMMUNITY WAREHOUSE HAS A STRONG, INVOLVED BOARD OF DIRECTORS AND WE ARE GRATEFUL FOR THEIR LEADERSHIP.

Roz Babener, President & Founder
J. David Zehntbauer, Dunn, Carney, Allen, Higgins & Tongue LLP
David Brown, Comcast
Stephen Press, Press International
Teri Karen-Keith, Albina Community Bank
Jeffrey Weitz, North Rim Partners
Merridawn Duckler, Educator & Author
Renie McGale, Nike
Rich Nixon, ECOS
Marc Jolin, JOIN
Craig Freeman, Geffen Mesher
Bill Benjamin, Pacific Crest Securities
Kristy Wood, Executive Director

In addition to our volunteers, the Warehouse employs nine full-time and five part-time staff members.

HEADING WEST IN 2011

Thanks to a lot of volunteer support and start-up funding from the business community, we opened a second temporary donation drop-off site in the West Slope area of Southwest Portland. The Warehouse is seeking funding in 2011 to open a fully functioning Westside Warehouse, based on our Eastside model, to serve the Beaverton/Hillsboro communities. Once we are fully operational, we estimate serving a minimum of 15 local families in need from the Beaverton/Hillsboro area each week. In addition, we will collect furniture donations from an estimated 40 households per week and divert 26 tons of usable furniture from landfills each year.

LEADING THE WAY IN REUSE

Partnering With Local Agencies

In 2010, Community Warehouse continued to be a leader in local reuse efforts. Partnering with other local non-profit reuse organizations, Community Warehouse has taken a leadership role in the local chapter of the ReUse Alliance, submitting a successful bid to host the national reuse conference in Portland in October of 2012.

In addition, Community Warehouse partnered with the City of Portland and Multnomah County on ReUse PDX, an event that featured an information booth on the benefits of reuse at multiple community events.



SUSTAINABILITY IN THE FUTURE

Keeping Goods Out of Landfills

In addition to raising awareness around reuse, Community Warehouse worked hard to keep large furniture and electronics out of the landfills, collecting and distributing 424 tons of large furniture items and 40 tons of large electronics.

The growing momentum around reuse in the Portland metro area is exciting and Community Warehouse is a leader in this field.



THANK YOU TO THE FOLLOWING DONORS WHO SUPPORTED COMMUNITY WAREHOUSE IN 2010.

Alameda Tuesday Club • Albina Community Bank • Anne and Eli Shapira Charitable Foundation • Art Institute of Portland • Autodesk Inc • B P Lester & Regina John Foundation • Babener & Associates, Attorneys At Law • Bank of America • Becker Capital Management • Bella Casa • Benson Hotel • Best Manufacturers, Inc. • Bill Naito Company • B-Line Enterprises • Boly:Welch, Inc. • BP Lester and Regina John Foundation • Broadway Furniture • Cargo Inc. • Carla Properties, Ltd • Cielo Home • Circletrianglesquare • City Liquidators • City of Portland • CNA Foundation • Coit Family Foundation • Collins Foundation • Columbia Community Bank • Comcast • Congregation Beth Israel • Congregation Neveh Shalom • Congregation Shir Tikvah • Consigned Home Furnishings • Cowgirl Cupcake • Deacon Charitable Foundation • Dunn Carney Allen Higgins & Tongue LLP • ECoPdx • Equity Foundation • EuroClassic Furniture • EWF Modern • First Independent Bank • Fishels • Forever Art Gallery • Fred Meyer Stores • Furniture Outlet • Gary Germer & Associates • Geffen Mesher & Co • Gold Properties • Goldsmith Company • Harold and Arlene Schnitzer CARE Foundation • Heathman Hotel • Henry and Nancy Oseran Family Fund of the Oregon Jewish Community Foundation • Hilton Hotel • HoBo Design • Home at Last • Homestead Stove Company • Hoover Family Foundation • Howard & Wendy Liebreich Family Fund of the Oregon Jewish Community Foundation • Hunt & Gather • Immanuel Lutheran Social Ministries • Indigo Traders • J & W Creative Ventures, Inc. • Jackson Foundation • Jane W. Kilkenny Trust • Joseph E. Weston Public Foundation of the Oregon Community Fund • Kaiser Foundation • Kitchen Kaboodle • Kuhnhausen's Furniture • Showcase • Lamb Foundation • Landfair Furniture & Design Gallery • Lane Powell PC • Liberty Northwest • Lilley • Family Foundation • Linde Family Trust • Lux Lighting • M H & Bernice Rosencrantz Memorial Fund of the Oregon Jewish Community Foundation • M.J. Murdock Charitable Trust • Manor Fine Wares • Mario's • Marriott Hotel • Metro • Meyer Memorial Trust • Modurne Fine Furnishings • Multnomah Athletic Club • New Seasons Market • NIKE • North Rim Partners • NW Natural • OnPoint Credit Union • Oregon Community Foundation • Oregon Jewish Community Foundation • Oregon Jewish Community Youth Foundation • Oregonian Publishing Company • P.H. Reed • Paolo Design Group • Paramount Hotel • Paul Schatz Furniture • Pearl Hardware • Please Be Seated • Portland Rose Festival Foundation • POUR Wine Bar & Bistro • Providence Health System Employees • RELISH Catering • Renaissance Foundation • Rose E Tucker Charitable Trust • Roseway Neighborhood Association • Safeway Foundation • Shaefar Family Foundation • Shleifer Furniture • Sleep Country • St Martin de Porres Trust • Standard Insurance • Swigert Foundation • The Cultured Pearl • The Douglas and Gloria Rumberger Foundation • The Joinery • Trash & Treasures • Tropical Salvage • Union Bank of California • Versailles Interiors • West Slope LLC • Whole Foods Market • Widmer Brothers Brewing • Wieden + Kennedy • Wilf's Restaurant & Bar • Willamette Week • Windermere Hillsboro

(We do not list individual donors in order to protect their privacy.)

Community Warehouse is Portland's only furniture bank supplying household items to families recovering from crisis. The Warehouse serves over 180 families each week helping them turn their housing into homes.

We are a volunteer-driven nonprofit that depends on donations of household goods and financial support from the community.

COMMUNITY WAREHOUSE

3969 NE MLK Jr Blvd, Portland 97212

503.235.8786

Visit us online at communitywarehouse.org

